

# AGENDA

08h00 - 09h00 CAT **Registration | Welcome**

09h00 CAT (5mins) **Welcome: (MC) Kura Chihota, Regional Property Consultant, eXp Realty**

09h05  
CAT  
(20mins)

PRESENTATION

## **A macro-economic overview**

**Presenter: Ignatius W. Masilokwa, Research Fellow II – Macroeconomics, ZIPAR**

09h25  
CAT  
(20mins)

PRESENTATION

## **Zambia's property market overview**

**Presenter: Tim Ware, Managing Director, Knight Frank Zambia**

09h45  
CAT  
(45mins)

PANEL DISCUSSION

## **State of the Market**

**Moderator: Nkandu Dominic Machungwa, Manager: Energy, Infrastructure & Real Estate Finance, Stanbic Bank**

### **Panelists**

Victor Sodala, CEO, Pylos

Victoria Dean, Partner, AMW Legal

Ignatius W. Masilokwa, Research Fellow II – Macroeconomics, ZIPAR

**BREAK: 10h30 CAT (15mins)**

10h45  
CAT  
(45mins)

PANEL DISCUSSION

## **Institutional funding & investment and capital markets**

**Moderator: Patrick Katabua, Account Director- Africa & SADC Hub Lead, Cushman & Wakefield I Broll**

### **Panelists**

Mwila Pascal Mwenya, Head: Investment Banking, Stanbic Bank

Mumba Musunga, Portfolio Manager, African Life Financial Services Zambia

Lina Lungu, Head: Business Development, Lusaka Securities Exchange Plc (LuSE)

Christopher Jannou, Co-Founder, Urban Brands Asset Management

11h30  
CAT  
(15mins)

PRESENTATION

## **Bridging the gap with data in the last mile**

**Presenter: Eugene Solohub, COO & Co-Founder, JABU Logistics**

11h45  
CAT  
(45mins)

PANEL DISCUSSION

**PPPs:** Harnessing past successes and our current market conditions to build momentum for the future through mobilising resources

**Moderator: Candace Van Zantwijk, Regional Director: SADC, Turner & Townsend**

### **Panelists**

Annamari Uys, Head:PPP Advisory, Turner & Townsend

Dr. Stephen Chanda, Senior Development Manager: PPP Unit, Ministry of Finance

Prof. Lloyd Chingambo, CEO, Lloyds Financials Limited

12h30  
CAT  
(30mins)

Q & A

## **Climate security & city planning**

**Moderator: Michael Kabungo, Manager, Kalumbila Town Development Corporation**

### **In Discussion With:**

Collins Nzovu, Hon. Minister of Green Economy & Environment, Ministry of Infrastructure, Housing & Urban Development

Inutu Zaloumis, Managing Director, Pam Golding Properties Zambia

Dennis Quansah, Kenya, Ghana & Nigeria Lead - EDGE Green Building Market Transformation Program, IFC

**LUNCH : 13h00 CAT (60mins)**

PANEL DISCUSSION

### **Delivering housing developments:**

**Moderator: Natasha Chiumya, Partner, Folutiya & Chiumya Legal Practitioners**

14h00  
CAT  
(50mins)

### **In Conversation With:**

Fortune Mukuka, Director: Banking & Mortgages, ZNBS  
Waicha Yambala, CEO, National Housing Authority  
Hano Oberholzer, Specialist Edge Consultant: Alleyroads Group (Pty) Ltd  
Nathaniel Nyika, CIO, Norsad Capital

PRESENTATION & PANEL DISCUSSION

### **AGRI: A growing investment opportunity**

**Presenter & Moderator: Tanya Ware, Director- Farms, Estates & Residential , Knight Frank, Zambia**

14h50  
CAT  
(40mins)

### **In Discussion with:**

Hidde Elsinga, Founder, Enviro-Flor  
Patrick Mudenda, Agric Finance Specialist, Grantis consulting  
Ezekiel Sekele, Executive: Corporate Affairs & Sustainability, Zambeef Products Plc

**BREAK: 15h30 CAT (15mins)**

PRESENTATION & PANEL DISCUSSION

### **Leveraging border cities for sustainable accelerated economic development**

**Presenter: Gai'us King, Executive Chairman, Bridge Consortium Ltd**

**Moderator: Tim Ware, Managing Director, Knight Frank Zambia**

15h45  
CAT  
(45mins)

### **Panelists**

Gai'us King, Executive Chairman, Bridge Consortium Ltd  
Mwanda Phiri, Africa Lead, Charter Cities Institute  
Dr. Francis Ndilila, Principal Architect, Ndilila Associates, Architects & Project Managers  
Simon Gouweloos, Head, Real Estate Finance – South and Central Africa (Africa Regions).  
Investment Banking

PANEL DISCUSSION

### **The Peri-urban shopper behaviour challenge**

**Presenter: Jonathan Elliott, Founder, The Associates**

16h30  
CAT  
(20mins)

PANEL DISCUSSION

### **Status of the Hospitality Sector: Where we are and where it is heading**

**Moderator: Allan Wantenaar, VP: Advisory Services, HTI Consulting**

16h50  
CAT  
(40mins)

### **Panelists**

Daniel Trappler, Senior Director: Development – sub-Saharan Africa, Radisson Hotel Group  
Paul Zyambo, Executive Director, The Urban Hotel Group  
Kelly Kalumba, CEO, Green Code Architects  
Laurie Burr, Complex General Manager, Minor Hotels

17h00 CAT **Closing Remark**

18h00 CAT **Cocktail Function**



## Time, Cost & Quality is our Priority

### OUR MISSION

African Cityscapes Project Management Ltd "ACPM" is a proudly Zambian consulting firm established in 2016. We specialize in the construction and property sectors in Zambia and around Africa with particular focus on:

Development Management  
Project Management  
Construction Management

### OUR SERVICES

ACPM Constantly provides High-quality consulting service as our working approach is to incorporate fundamental principles of project & development management lifecycle components from Stage 1 to Stage 6 and this is based on a deep understanding of all the stakeholders involved, in order to deliver relevant, practical and financially viable solutions for local, remote and challenging areas.

### OUR SERVICES INCLUDE BUT NOT LIMITED TO

- Pre-development feasibility studies
- Procurement Strategy & Implementation
- Managing detailed design process including architects, engineers, surveyors, geo-technicians etc.
- Contractor identification, tendering & contracting
- Project & construction management
- Budget Control, Cost Control & Reporting
- Risk management
- Development Management
- Financial Solutions
- Project Due Diligence

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