

# AGENDA

08h00 - 09h00 CAT **Registration | Welcome**

09h00 CAT (5mins) **Welcome: (MC) Kura Chihota, Regional Property Consultant, eXp Realty**

PRESENTATION

## A macro-economic overview

The Macro Economic story unpacked: The IMF facility drawdown, improving copper prices and reducing government debt – how is Zambia reshaping its profile to attract investment?

How far has the market progressed, what's next and when will macro changes impact the real economy and development opportunities?

**Presenter: Herrick Mpuku, Executive Director, Zambia Institute for Policy Analysis and Research (ZIPAR)**

09h05  
CAT  
(20mins)

PRESENTATION

## Zambia's property market overview

**Presenter: Tim Ware, Managing Director, Knight Frank Zambia**

09h25  
CAT  
(20mins)

PANEL DISCUSSION

## State of the Market

- Progress on IMF facility and the debt restructure – the international view
- Copper price focus: are we set for greater growth as China unlocks and green adoption accelerates globally?
- Power insecurity and cumulative impact of loadshedding on economy – does the RE sector have alternative solutions?
- Commercial: Currency instability, hybrid/dollar backed leases & lending strategies
- The continued appreciation of land

**Moderator: Nkandu Dominic Machungwa, Manager: Energy, Infrastructure & Real Estate Finance, Stanbic Bank**

## Panelists

Victor Sodala, CEO, Pylos

Victoria Dean, Partner, AMW Legal

Herrick Mpuku, Executive Director, Zambia Institute for Policy Analysis and Research (ZIPAR)

09h45  
CAT  
(45mins)

**BREAK: 10h30 CAT (15mins)**

PANEL DISCUSSION

## Institutional funding & investment and capital markets

**Moderator: Patrick Katabua, Account Director- Africa & SADC Hub Lead, Cushman & Wakefield I Broll**

## Panelists

Mwila Pascal Mwenya, Head: Investment Banking, Stanbic Bank

Mumba Musunga, Portfolio Manager, African Life Financial Services Zambia

Lina Lungu, Head: Business Development, Lusaka Securities Exchange Plc (LuSE)

Christopher Jannou, Founder, Urban Africa Capital

10h45  
CAT  
(45mins)

PRESENTATION

## Bridging the gap with data in the last mile

**Presenter: Eugene Solohub, Director & COO, Jabu**

11h30  
CAT  
(15mins)

PANEL DISCUSSION

**PPPs:** Harnessing past successes and our current market conditions to build momentum for the future through mobilising resources

**Moderator: Candace Van Zantwijk, Regional Director: SADC, Turner & Townsend**

**Panelists**

Annamari Uys, Head of PPP Advisory, Turner & Townsend  
Dr. Stephen Chanda, Senior Development Manager: PPP Unit, Ministry of Finance  
Prof. Lloyd Chingambo, CEO, Lloyds Financials Limited

11h45  
CAT  
(45mins)

Q & A

**Climate security & city planning**

An exchange on the innovations, opportunities and success enablers to future proofing real estate developments in Zambia.

**In Discussion With:**

Collins Nzovu, Hon. Minister of Green Economy & Environment, Ministry of Infrastructure, Housing & Urban Development  
Inutu Zaloumis, Managing Director, Pam Golding Properties Zambia  
Dennis Quansah, Kenya, Ghana & Nigeria Lead - EDGE Green Building Market Transformation Program, IFC

12h30  
CAT  
(30mins)

**LUNCH : 13h00 CAT (60mins)**

PANEL DISCUSSION

**Delivering housing developments:**

Reviewing opportunities & challenges within the affordable housing sector. Effective collaboration amongst sector players

**Moderator: Natasha Chiumya, Partner, Folotiya & Chiumya Legal Practitioners**

**In Conversation With:**

Fortune Mukuka, Director: Banking & Mortgages, ZNBS  
Waicha Ndhlovu Yambala, CEO, National Housing Authority  
Hano Oberholzer, Director, BDH Solutions (Pty) Ltd

14h00  
CAT  
(50mins)

PRESENTATION & PANEL DISCUSSION

**Agric: A growing investment opportunity**

**Presenter & Moderator: Tanya Ware, Director- Farms, Estates & Residential, Knight Frank, Zambia**

**In Discussion with:**

Faith Mukutu, CEO, Zambeef Product Plc

14h50  
CAT  
(40mins)

**BREAK: 15h30 CAT (15mins)**

PRESENTATION & PANEL DISCUSSION

**Leveraging border cities for sustainable accelerated economic development**

**Presenter: Gai'us King, Executive Chairman, Bridge Consortium Ltd**

**Moderator: Tim Ware, Managing Director, Knight Frank Zambia**

**Panelists**

Gai'us King, Executive Chairman, Bridge Consortium Ltd  
Mwanda Phiri, Africa Lead, Charter Cities Institute  
Dr. Francis Ndilila, Principal Architect, Ndilila Associates, Architects & Project Managers  
Simon Gouweloos, Senior Transactor & Team Leader: Real Estate Finance, Standard Bank

15h45  
CAT  
(45mins)

PANEL DISCUSSION

**The Peri-urban shopper behaviour challenge**

**Presenter: Jonathan Elliott, Founder, The Associates**

16h30  
CAT  
(20mins)

PANEL DISCUSSION

**Status of the Hospitality Sector: Where we are and where it is heading**

**Moderator: Allan Wantenaar, VP: Advisory Services, HTI Consulting**

**Panelists**

Daniel Trappler, Senior Director: Development – sub-Saharan Africa, Radisson Hotel Group  
Geri Wessels Flanagan, Development Manager, Accor Hotels  
Paul Zyambo, Executive Director, The Urban Hotel Group  
Kelly Kalumba, CEO, Green Code Architects  
Laurie Burr, Complex General Manager, Minor Hotels

16h50  
CAT  
(40mins)

17h30 CAT

**Closing Remark**

18h00 CAT

**Cocktail Function**